Would you like more sales without more selling?

If you have established relations with manufacturers in Southern Ontario who sell \$40-100mln per year, you can improve your standing with them and earn commission by introducing GreenQ Partners.

You do not have to sell our services, just introduce us to a decision-maker interested to talk about the role of energy in their business.

What's in it for you?

- We pay 5% commission from the gross value of our projects that resulted from your introduction within the 1st year; typically, this is \$5,000-10,000.
- Your standing with your client will improve because you have led them to profitable projects.
- If your product is related to energy and we find that it makes sense to the client you will be the first company to offer it. We do not sell equipment or installation services.

What do you have to do?

- Find out if they are interested in reducing energy cost by 10-20% through a series of highly profitable projects.
- Facilitate scheduling a no-strings-attached meeting with plant manager or CFO.

What will happen when we meet the prospect?

During the first meeting we aim to find out prospect's goals in the area of energy cost reduction. No sales pitches, no product presentations.

If prospect is interested, we shall perform a proprietary <u>Energy Management Score™ Assessment</u> to estimate how much client can save on energy; no cost.

What do we do?

We help manufacturers reduce energy waste.

At a typical plant our work leads to \$100,000 - 300,000 cost reduction. Savings are profit. To achieve the same profit company has manufacture and sell \$2-6mln.

Our work is highly praised by clients: you can find a reference provided by a happy plant manager.

We do not sell products or represent vendors. Our service is strictly consulting. Our service is fully customised to the needs and abilities of client. Our approach is described here.

What's the next step?

Contact Anatoli Naoumov at anaoumov@greenq.ca or 416-728-7239 to find out how we can help you earn your commission.